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## Rate Policy Statement

In an effort to provide our services at prices that are fair to our customers and equitable to us, we have established the following rates:

- Free initial design consultation of up to one hour
- System design and consulting services: \$65 / hour
- On-site evaluation: \$65 / hour
- System installation and repair services:
  - \$65 / hour for lead installer, plus travel
  - \$45 / hour per additional installer, plus travel
- Travel time is charged at the normal hourly rate for one way only, plus \$0.50 / mile
- For systems that will be installed by Sun Mountain Solar, major system components and freight charges must be prepaid prior to the equipment being ordered for the project. This applies to solar modules, mounting structures, inverters, charge controllers, batteries, etc. Additional equipment needed for the installation, applicable freight, installation labor charges, applicable taxes and all related expenses including travel will be invoiced weekly as the work is completed. If Sun Mountain Solar needs to warehouse equipment due to the jobsite not being prepared to receive it upon delivery, handling and warehousing fees may be charged at the discretion of Sun Mountain Solar.
- Equipment only orders must be prepaid, including freight and applicable taxes, and will be shipped directly to the customer.
- Annual service maintenance agreements are available to perform normal solar system maintenance, including the solar array and mounting structures, solar system power center, and the battery bank for battery-based systems. Problems beyond normal maintenance will be documented for the customer. An initial maintenance agreement for 3 site visits per year is \$150.00, with subsequent years costing \$200.00 per year. An initial maintenance agreement for 4 site visits per year is \$180.00, with subsequent years costing \$240.00 per year.